

# **APS Board Meeting Minutes**

## **Rosemont, Illinois**

### **Wednesday, August 23, 2006**

\*\*\* Denotes motion and board action (for searches)

**Call to order:** 9:00 a.m., by President Janet Klug

**In Attendance:** Janet Klug, Wayne Youngblood, Nick Carter, Jack Flannery, Peter Martin, David Straight, Wade Saadi, Peter McCann, George Fekete, Ada Prill, Alan Parsons, Virginia Eisenstein (APS counsel), Jim Dempsey (Dealer Representative)

**Staff:** Peter Mastrangelo, Ken Martin, Barb Boal, Mercer Bristow, Gini Horn, Wendy Masorti.

**Guests:** Stephen Schumann, Lloyd deVries, Joann and Kurt Lenz, Robert Odenweller, Foster Miller, Steven Rod.

#### **I. President's Welcome:**

#### **II. Approval of minutes, phone votes, and decisions made in Executive Session.**

\*\*\***Vote:** To approve the minutes of the May meeting.  
Passed unanimously.

**Motion:** To accept the decisions made in Executive Session. Motion made by David Straight; seconded by Nick Carter.

\*\*\***Vote:** Passed unanimously.

#### **III. Executive Director's Report**

**Peter Mastrangelo:** "It is my pleasure to provide my first report to you as Executive Director of the American Philatelic Society. As each of you know, I officially assumed my duties on June 15 of this year. And, to say the least, there has been a whirlwind of activity over the past few months that -- I believe -- will have positive results for our Society and the hobby in the future.

"First, I would like to thank this board, our staff, and members not only for the warm welcome I have received as I venture into the world of philately, but also for the patience, guidance and advice you have provided to me. Your confidence in our administration is

very gratifying. I use the term 'our' because Deputy Executive Director Ken Martin and other staff leaders truly make this a partnership.

“What I would like to do this morning is provide you with an update on various aspects of our organization. I have provided you with an outline of the topics I will be covering and would like your indulgence as I make my presentation. After each topic I will be more than happy to answer any questions that you may have.

### **APS Participation**

“Now that Washington 2006 is in the history books, I thought I would just recap our participation in that great event. Almost every APS department was involved in contributing to its success. Our Information Technology department was involved in setting up the computer wiring for the show; APS staff helped with registration; our Editorial staff developed, edited and printed the catalogue; we sold, collected and billed for program ads and dealer booth spaces. We sold Washington 2006 souvenirs and fulfilled all pre-show and after show orders, and provided a majority of the exhibit frames for the show. Most significantly, APS provided floor management and exhibit set-up and take-down assistance as well as managing a large part of the youth area. Since Washington 2006 was significant to world philately, it was also important that we do our part to help contribute to its success. Washington 2006 management, its Board of Directors and the countless other volunteers, clubs and societies that participated deserve our official congratulations for a job well done.

### **Staff Realignment –**

“As you know, we've had a staff reorganization. What I would like to do is share our new organizational chart with you. Essentially, all major membership functions report to Deputy Executive Director Ken Martin. These include Education, Expertizing, Shows, Sales and Membership Administration. Internet Sales is now part of the Sales Division. Reporting directly to me are the Library, Editorial and Internal Operations, which not only includes Finance and Accounting, but also the Building and Information Technology. Wendy Masorti was promoted to the new position of Director of Membership Administration. She will continue to handle complaints and also serve as my assistant. By making these changes, we will be able to take advantage of cross training opportunities, staff expertise and volunteer assets within the Sales Division, Internet Sales and Expertizing departments. In the process the position of Director of Administration was eliminated and essential duties were absorbed among other staff.

“The period between Washington 2006 and StampShow has been one of transition. Over the course of the next few months, as we proceed with updating our progress under our strategic plan and prepare next year's budget, it is my expectation to continue improvement in our business operations, service and response to our membership.”

**Janet Klug:** How is it going with hiring a Public Relations person?

**Mastrangelo:** It has been advertised.

**Straight:** Besides PR are there any other positions open ?

**Mastrangelo:** Marketing and membership development but we will not have the resources to fill this position until the end of the year.

**Headsville Post Office-**

**Mastrangelo:** (picture, stamp & cover, architectural rendering provided) “The relocation of the Headsville Post Office from the Smithsonian Museum of American History to the American Philatelic Center continues to progress. Both the APS and APRL Boards have been briefed on the particulars.

“The Headsville Post Office relocation is the next step in our development of the American Philatelic Center. It will be incorporated into Building 13, outside of Sundman Hall, adjacent to the patio. A new structure will be erected to house the Smithsonian exhibit, which is designed to meet the museum’s criteria to protect it from deterioration as well as to control humidity and heat levels. A significant benefit to the APS and the hobby is that we will be able to use the facility as a ‘public contract station,’ through which we will be able to sell postage and accept letters and small envelopes that we will be able to cancel ourselves.

“The total cost to erect the new enclosure (which will house the exhibit), and to complete the patio is estimated at \$350,000. Today, we are announcing the campaign to raise the necessary resources to make this happen. Included with your materials are various promotion pieces, including a brochure and pledge form. It is my hope that some time next year, we will be able to send out ‘thank you’ notes from the APC with a Bellefonte postmark.”

**Wade Saadi:** How will the post office be staffed?

**Mastrangelo:** We will use our current staff. This is possible because we will not be dealing with the same volume as handled in our former facility. Services will be limited to selling stamps and sending letters. We will not be accepting packages, money orders, etc.

**Saadi:** Hours?

**Mastrangelo:** We are planning on 10 a.m. to 3 p.m., limited hours so we can staff it.

**Carter:** Will we receive compensation from the USPS for the post office as we did in State College?

**Mastrangelo:** With this type of post office, which is not dealing with the same type of services and volume as in State College, we will not get the compensation we received before. This is more of a convenience. They are not asking us to do this, we are asking them to allow this.

**Carter:** If the volume grows, can we go back and get compensation?

**Mastrangelo:** No, if we want that type of compensation we would have to revert back to a full contract postal station like we were before. We do not have the staff or facility to do that.

**Carter:** Length of contract?

**Mastrangelo:** I'm not sure; I will have to look into that.

**Saadi:** When do we expect the post office to open?

**Mastrangelo:** The facility could open by spring (2007).

#### **Campaign for Philately -**

**Mastrangelo:** "The Headsville campaign brings us to the Campaign for Philately. Where are we with the campaign? During the past two months, the campaign committee has been meeting almost weekly. We now have an active campaign team made up of regional representatives from across the country. They will be holding their first gathering at breakfast on Friday morning. Some one-on-one fund raising requests have been scheduled over the next few days. With the Headsville promotion, our annual solicitation during membership renewal and the active involvement of our full campaign team, I am very optimistic about the campaign, completion of the American Philatelic Center and the building of our endowments. A full briefing on our fundraising efforts and the building project will be made at our joint meeting with the APRL Board on Friday. In round numbers we have collected \$2.6 million.

#### **Website Redesign-**

"We are making significant progress on the new website. Plans are to 'beta test' the site in the fourth quarter of this year, and to go live shortly thereafter. Project manager Wendy Masorti and Webmaster Doris Wilson have worked together with Ken Martin and others to significantly move the project along these past few months. Some highlights to the new website include a members'-only area, APS Mall, Stamp Store, shopping cart and an interface with our own eBay Stamp store. Additionally, we are discussing with the library board about an additional upgrade that will further enhance the library presence and search capabilities on our website."

**Klug:** Will material posted on eBay from StampStore carry the StampStore guarantee?

**Mastrangelo:** I believe so; we need to look into this further.

**Carter:** What is included in the "members'-only area"?

**Mastrangelo:** It is still open for discussion, but a few things like meeting minutes, list of judges.

**Straight:** Any thought to teasers?

**Mastrangelo:** Yes. We are currently working on finalizing navigation and beginning to work on content.

**Saadi:** The Classics Society has a members' domain. We have things like small exhibits, and one-page studies. It's more enticement for people to join. I can share the information with you.

**Peter McCann:** Member domain sounds better.

**Steve Schumann:** In regards to StampStore and eBay, how are the commissions going to be on the sales of the person selling on eBay – will they pay StampStore commission as well as eBay commission?

**Mastrangelo:** There are additional fees if you want to post on eBay and StampStore.

**Wayne Youngblood:** Will you offer the Buy It Now feature from eBay?

**Ken Martin:** The items will be first offered on eBay as an auction, and then if it doesn't sell on eBay it will automatically go to Stampstore where it is a fixed price. We will not offer Buy It Now on eBay.

#### **Finances -**

**Mastrangelo:** "In June, the joint APS/APRL finance committee met. From the feedback we received it was one of the most productive sessions we've held. An immediate result of that session was to provide the board with highlights of the month's activities, along with footnotes on key items within our monthly financial reports. Additionally, we've identified some other items for further research and review. The primary purpose of that meeting was to review our year-end, audited financial statements as well as review progress to date on our operating budget for this year. In a previous mailing, you have received our internal financial narrative that addresses our performance as of June 30, 2006. The finance committee also accepted the 2006-revised budget as presented. Finance Committee Chairman, Nick Carter will make a presentation on our annual audit at a joint Board meeting of the APS and APRL on Friday."

**Carter:** I would like to commend the staff on the monthly notes; this is a big step forward. All the members of the Finance Committee were very pleased with the conduct and outcome of the Finance Committee meeting back in July. It was very professional.

**Mastrangelo:** October 19<sup>th</sup> we will have a Board meeting in Bellefonte presentation and approval of the 2007 budget.

#### **Membership Update-**

**Mastrangelo:** "As of July 31, our membership stands at 43,385, up 958 members, net, from our low of 42,427 last April. It is interesting to note that during this period we

enrolled 1,098 new members and lost 90; 77 of whom are deceased. Due to recent membership pushes we should add about 475 new members in the course of the next two months. As we proceed over the course of the rest of the year, we will have opportunities to advance our membership recruitment efforts right here at StampShow and the Chapter promotion in October. We should break the 45,000-member level in the first quarter of 2007.

“Wade Saadi will be discussing board involvement in chapter membership promotion later in our agenda. To support this, we have put up some support material on the website to help in these efforts. Presently, the material on the site includes a piece titled ‘Why You Need the APS;’ a quick guide to member services, APS bookmarks highlighting member services and material on the special promotion for stamp collecting month, which includes membership applications that can be printed off. Press kits and more promotional material will be added by Labor Day.”

**Carter:** For the first time in 10 years our 12-month member losses are fewer than 1,000. The reduction in losses is a very good trend.

**McCann:** What is your guess of the actual members we signed up from Washington 2006?

**Mastrangelo:** About 130.

### **Division Summaries-**

#### **Expertizing:**

**Mastrangelo:** “Expertizing fees are running about 18% ahead of last year, resultant from an increase in items processed so far this year, as well the institution of our insurance fee attributable to our new guarantee. Average turn-around time is holding steady at 43 days, as compared to our advertised 90-day processing time. During 2005, we examined about 6,750 items; we expect to process almost 7,500 items this year, which will be our third best year ever and our best in past four years. On average, we are receiving 77 Quick I.D. submissions from 30 customers each month. This is down over our inaugural year, which averaged 81 items from 44 customers each month.”

**Jack Flannery:** Expertizing is a competitive industry. Do we do any benchmarking of our stats versus those of the others?

**Mastrangelo:** We do not have access to the competitors’ stats. I could ask, but we need to be proactive, we will look at some ways next year to become a little more aggressive.

**McCann:** I am on the board of the Philatelic Foundation. A lot of information is public and I could get it for you. I think it would be a great idea for you to come down and meet Michael Laurence.

**Sales Division:**

**Mastrangelo:** “Sales Division circuit sales continue to be one of the largest sources of revenue for our organization, yet we are down about 3% from last year. As you know, this has been a perennial trend over the past decade or so, even though we’ve had staff reductions over the years in this area. Improvements in technology, quicker turn-around times and an increase in the number of books in circulation has helped stem the decline. Presently, we have \$8.3 million in inventory with about 68 % in circulation at any one time. Our percent in circulation has increased from 54% in 2004 to our present levels. We have increased the number of books in circulation from about 25,000 in 2001-2002 to about 27,000 presently. This allows us to have a greater inventory for sale at any point in time. The impact of recent promotions at Washington 2006, here at StampShow, and in the *American Philatelist*, should have a positive impact on our historical trends as far as increasing awareness and inventory over time.”

**Youngblood:** Do you have a handle in terms of how much of that loss is from not having enough books versus a lack of activity?

**Mastrangelo:** I don’t currently have an answer. I will research that.

**Ken Martin:** I don’t think that the lack of material is any greater now than in previous years. We always have shortages in the popular areas. I don’t have any firm data at this point.

**Carter:** When I talk to stamp clubs, what I keep hearing is that the postage costs are driving people away from circuits. I would like to suggest that we think about providing subsidies on the postage to certain types of circuit books.

**Mastrangelo:** We will look into it.

**Ken Martin:** We currently provide a rebate for clubs if they purchase \$40 (may not be current) I believe they get 2% back.

**McCann:** I think it would make sense to do a cost analysis on this.

**Internet Sales:**

**Mastrangelo:** “Our sales for the first six months of this year are running ahead of the first six months for each of the past two years (about 9% ahead of last year). We are averaging 788 orders per month, which compares very favorably to 2004 and 2005 when we were averaging 700 and 757, respectively. Our average sales per month for this year is about \$108,000, which compares very favorably to the average sales per month over the past three years, which ranged between \$90 and \$100 thousand. Our average sale is \$138, which is consistent with last year and up from \$103 in our first year. Our return rate for this year is about 4%, which is a significant improvement over the averages for previous years, which ranged from 6.5% to 7%. Our experience over time should continue to improve as we launch the new website and eBay store.

“While our trends are running ahead of last year, we were very aggressive in our budget figures for this year and we have adjusted for that in our revised budget.”

**Carter:** Are we looking at the issue of images? When you compare the images that we have on our site to the kind that are on eBay, ours are inferior. They are hard to see what you have. We do not have as good resolution as eBay.

### **Education Department-**

**Mastrangelo:** “Since our last meeting, the Education Department has come off of a successful Summer Seminar, with high praise from those in attendance. For the future, we are looking at establishing a yearly curriculum, offering mini-seminars in conjunction with our stamp shows and more aggressively promoting programs at the American Philatelic Center.

“We just had a Fakes and Forgeries seminar, and we have upcoming ‘Washington-Franklin’ and ‘How to be a Stamp Dealer’ seminars, which will be advertised in the *AP*. The Education Department is very involved in the youth area for this show, and Janet Houser recently attended a Postal Union Convention.”

### **Shows & Exhibits-**

**Mastrangelo:** “Within the Shows and Events department, as you are aware, Dana Guyer is now our new director. The final transition between her and Deputy Director Ken Martin is occurring with this show. By the way, from all indicators, this will be one of our largest stamp shows ever held with more than 200 dealer booths. Selection of show locations for 2010 and 2011 is on your agenda for consideration later in the day.”

**McCann:** How many dealers were there at Washington 2006?

**Ken Martin:** It depends how you count dealers. Washington 2006 had a lot of booths that were shared. My count for dealers was about 235, 189 dealer contracts. We actually had about 204 dealer contracts here but there is much less sharing. So there may be about 210 dealers here.

### **Editorial-**

**Mastrangelo:** “Editorial has been extremely busy for the past few months. Not only were they heavily involved in the publications side for Washington 2006, but also since that time they have completed three *AP* editions, one *Philatelic Literature Review*, all the publications and support material for this show as well as the promotional material for the Campaign for Philately. We continue making great progress on working with Ken Lawrence’s new publication on the Liberty series, which will be offered for sale with our membership dues notices later this year, with distribution in February. We are moving to fill Dana Guyer’s vacated position, Media and Public Relations Director. Also on your agenda today is a proposal to establish a Publications Committee, which will aid us to further developing our publications program.”

### **Library Services-**

**Mastrangelo:** “Library circulation continues to rise after a drop caused by the increase in rates earlier this year. Circulation is up 8% since the first quarter of this year (<33%, now at <25%). We expect the rise to continue. Reorganization of the library collection continues. This is a multi-year effort to restructure the collection. In the fall of this year, we will co-sponsor with the National Postal Museum, a Postal History Symposium in Washington, D.C. It will be held at the APC in 2007. At the APRL Board meeting we will be discussing an upgrade of the Library presence on our website as well as ways to increase subscriptions to the *PLR*.”

#### **Facilities-**

**Mastrangelo:** “We are presently working on the next phase of relocating the Headsville Post Office and establishing a ‘public contract station.’ We are also fortunate to be fully leased at the present time. We are seeing an increase in community events and usage. At our joint board meeting with the APRL Trustees I will provide a more in-depth briefing on the building and future development possibilities.”

**Straight:** With the community events, are we taking in enough revenue to at least cover custodial costs?

**Mastrangelo:** Yes, we are. Normal daily usage is \$200; a weekend rate is \$500 for Sundman Hall.

**Carter:** Are these costs below local market? They seem to be very low.

**Mastrangelo:** They are in accordance with local market.

#### **Information Technology-**

**Mastrangelo:** “Information Technology, as I’ve already reported, has received our attention with the development of our website. Internally, we will be installing an exchange server so that we can more fully utilize Microsoft Outlook for e-mail, calendar sharing and planning, as well as easier access to our e-mail from offsite locations.”

**Klug:** Will this allow for web mail for the staff, where you can sign on to the APS website and download your e-mail?

**Mastrangelo:** No, we are looking to access from outside through a VPN.

**Saadi:** VPN is the safest way.

**Ken Martin:** We currently do not have e-mail access outside of the building.

#### **Final Comments-**

**Mastrangelo:** “As I indicated earlier, you can see that it has been a whirlwind of activity since our gathering at Washington 2006. During this time, I have also had the opportunity to meet with Alan Kane at the National Postal Museum to discuss and explore areas of

mutual interest. It was also my pleasure to attend Americover in Cleveland to meet our friends at the American First Day Cover Society.

“Internally I have been working with staff leadership to update our progress on the strategic plan adopted by the Board a few years ago. This is being done in preparation for our next board meeting on Oct. 19, 2006, in Bellefonte, at which time we will present this update and the 2007 operating budget for your review and consideration.

“Over this same time period, my wife and I have bought a house and relocated our worldly goods from south Texas to Pennsylvania. We look forward to rediscovering the northeast and our new home state of Pennsylvania. My wife, Mary Jo, is attending the show and some of our functions. She is looking forward to meeting many of you over the course of the next few days.

“This concludes my report. Thank you for your attention.”

**McCann:** I would like to comment that it was extremely helpful and useful to have this step-by-step summary of all of the divisions. I urge you to continue providing such a useful report. It gives us perspective on the whole organization.

\*\*\*It was moved by Nick Carter to accept the Executive Director’s Report, and seconded by Ada Prill

**Vote:** Passed unanimously.

#### **B. Society Attorney’s report:**

**Eisenstein:** “There is no litigation involving the Society at this time. I have spent the last few months working with Peter, and I think that it has been going well. I have enjoyed working with Peter and I’ve been responsive to his inquiries and questions. We have finalized the contract with Ken Martin; we now have a Deputy Executive Director.”

\*\*\*It was moved by George Fekete to accept the Society Attorney’s Report, and seconded by Ada Prill.

**Vote:** Passed unanimously.

### **IV. Old Business:**

#### **A. Contact of Chapters presented by Wade Saadi.**

**Saadi:** Refer to the “Membership Promotion & Recruiting Committee Report” under tab 14.

#### **EBay**

**Saadi:** Our goal here is to get the APS to work closer with eBay, and we are making headway. The concept is to get a few percent of those who buy on eBay to become members, this would be a huge increase in membership.

**On-Line exhibits:**

**Saadi:** We are trying to get members' exhibits put on the website. With the website redesign, we will look into the likelihood.

**Ken Martin:** We have discussed having exhibits on the new website on the "Members'-only" section, to provide their exhibits on CD, but have not received much of a response from this.

**Mastrangelo:** We have identified software to help us achieve putting the exhibits on the website.

**Straight:** There is a website on Prod that does exhibits; this would be a great module. I will provide a URL to this site.

**Ken Martin:** We will post one or two pages of the exhibit for all to view just as a teaser, and to view the entire exhibit you would have to be a member.

**Saadi:** We should feature this on the front page, to show this week's featured exhibit along with a teaser of next month's exhibit. This will get them to keep coming back.

**Carter:** Online space is cheap, so we should keep this stuff out there for an extended period of time to have a large warehouse of exhibits.

**Saadi:** We could have high resolution available from APRL.

**Downloadable Press Kits:**

**Saadi:** We are requesting ads, trifolds and bulletin board stick-ups. We would like them to be editable so that each club could personalize them. A few things have been provided, but they are not editable. We will continue to work towards this.

**Mastrangelo:** Our current goal is to continue to work on this and provide more of these items by October.

**Saadi:** Using editable pdf files is recommended, so that most of the file is locked and you allow for fill-in on certain parts.

**Straight:** The applications you currently provide for the chapters needs to be editable so the club name could be put at the top.

**Lloyd deVries:** To clarify, these are not press kits, because press kits are for press. These are membership recruitment kits. You may be misleading people.

**Straight:** We could also provide press stuff like press releases, news releases, and bulletins.

**Saadi:** That is correct; press kit information is to be included. We would provide a few editable ads for penny savers (advertising papers), etc.

### **Chapter List:**

**Saadi:** The concept is that once we have these downloadable press kits, we divide up the chapter list of roughly 550 chapters and the board members will contact by phone, e-mail or mail and explain how to use these kits. Board members asked for a guide on what we should discuss with the Chapters. I came up with a couple of talking points, which I have provided in a handout titled "Talking Points for Discussion with Chapter Contact." It provides an introduction, our purpose, explains about the downloadable files and asks for any suggestions from them for improving recruiting. Ask them about their computer knowledge in order to get the on-line information. If they do not have access to the web, perhaps someone in the group does and obtain that person's contact information. I encourage you to talk them through the steps on where to get the file and how to download them.

We will talk more in October once the online information is available. At that time, I will provide a demonstration of what we have available on the web and how to access them, then we will start to call the chapter membership.

**Klug:** With National Stamp Collecting month in October it is a great time to do this.

### **Using Stamps to Advertise:**

**Saadi:** I am finding that lots of people are using stamps to advertise and market products. I have a sample here from a furniture store showing a stamp in the President's day sale advertisement. Also here is a Neiman Marcus ad showing shoes and a model lying on stamps with a magnifying glass. Could we provide an avenue for someone making ads to get their hands on color stamp artwork? Could we make downloadable stamp images available for marketing? Let's get stamps out in front of people.

**Al Parsons:** *Linn's* used to do columns on these types of ads and things if readers would send them in. I have not seen them lately.

**Flannery:** On the chapter solicitation, what are the logistics of these contacts? I was concerned when I received my list of 52 and found that I didn't have many phone numbers or e-mail addresses. In these instances I would have to write letters, is this what you intend us to do?

**Ken Martin:** We can work with you to help find phone numbers of someone from the group, maybe the president's or someone else. And we can also provide mailing labels if necessary. We can work with you all on this to get the information you need.

**Saadi:** We currently have 25% of the contacts' phone numbers, and 68% with e-mails. Your list must have been a bad one.

**Ada Prill:** If you have a name and city, you can use Switchboard.com.

**McCann:** I suggest the staff review the list and resend it to us after they get as much information as they can.

**Foster Miller:** I am amazed at the number of contacts I receive from the APS website where I am listed as a Chapter representative. That is why it is important for these clubs to provide contact information.

**Klug:** Thanks Wade for all the work you have done on this, I'm looking forward to making the calls.

**Break: 10:25 am**

**10:45 am meeting resumed**

Old Business

## **B. Blount Symposium**

**Straight:** Updated information has been provided showing all the speakers on it. We received 27 proposals for papers to be presented, and accepted 22, organizing them into the seven Saturday panels listed on the schedule. The panelists include eight philatelists, nine academics, three scholars, including one from the Bureau of Engraving and Printing, one from the USPS and one from the Library of Congress. We certainly accomplished our goal of bringing together a diverse group of viewpoints. Regardless of what you collect or what your background is, it would be hard to come away without a fresh perspective on our hobby.

The registration is online. There is also a link on the APS site. Registration is required for Friday evening, but not for Saturday. As of August 15<sup>th</sup> we have 17 people registered besides the speakers.

As far as publicity plans, the National Postal Museum is using their normal channels. There is a ¼-page ad in the September *American Philatelist* and there will be a full-page ad in the October issue, plus Janet's President column will have information on the symposium. Flyers will also be provided at some of the dinners here at StampShow. As school resumes, Cheryl, Allison, and I will work on publicity to academic institutions within easy driving distance to Washington, D.C.

The NPM is covering the lion's share this year of the cost. We are contributing up to \$2,500 for the breakfast and lunch on Saturday. We expect quid pro quo funding support next year when we host. The additional cost will be for staff travel to attend.

As for 2007, the date has been set for Sunday and Monday, October 21-22, 2007, immediately following the National Air Mail Show in Bellefonte. We will do the opening on Sunday evening in hopes that the Air Mail people will stay.

By the symposium in November, we will have a call for papers drafted and available in Washington.

We have not chosen a name yet (for 2007), but for the right money you can choose one.

**Klug:** Thank you, this will be a wonderful thing for philately.

### **C. Election Candidate Application**

**McCann:** If you look at item #9 on the agenda, you can see the original rough draft that I worked has been redesigned and modified into two pages. I like the look. It gives an overview for someone who wants to run for the APS Board, provides a place for experience and philatelic background, reasons for running and specifics for each office. I'm very happy with this. The idea is that this would be used for someone applying to run for the board who wanted to participate in using the chapter nomination process. If someone wants to run for the board apart from the chapter seconding process, this is not a requirement. This is simply if they want to participate in the chapter seconding process. This form would also go up on the APS website and would go out to all the chapters. And part would be used along with the candidate's personal statement for publication in the *AP*, which will be worked out with the staff. I propose that we adopt this and would so move.

\*\*\*Motion was seconded by Wade Saadi.

Open for discussion.

**Eisenstein:** Just to clarify what you said, they can still participate in the chapter nominating process without filling out this form. However, they would not be able to utilize the services of APS for seconds.

**McCann:** Yes.

**Carter:** Why would we allow someone to go around the chapter process?

**McCann:** It is in bylaws.

**Peter Martin:** I like the form, but what about experience and philatelic background for some people there is not enough space there. There is no indication that attachments are allowed.

**McCann:** I suggest putting a note that they can expand on a separate page.

**Klug:** That will create a problem with the chapter mailing?

**Carter:** This would replace the candidate statement on the chapter mailing?

**McCann:** No it would be an addition.

**Peter Martin:** Aren't the candidates charged by the page for part of the mailing based on the number of pages they have?

**Klug:** No, each candidate is limited to one page and the total cost is divided by the number of candidates who participate in the chapter mailing.

**Prill:** So this could increase the charge to candidates?

**Ken Martin:** If the number of pages doubles, the copying and postage costs could nearly double.

**Saadi:** This is so important that this part should be picked up by the APS and the chapter mailing part (one-page resume) should be picked up by the individual. It would cost too much to charge to the candidate.

**Klug:** I disagree with you. This is not a mandatory thing; they are not required to participate in the chapter mailing.

**Saadi:** But if you do wish to participate, it used to cost about \$90 and we are saying next year it could potentially cost \$180 per candidate.

**Mastrangelo:** We will look at costs. But the question of us picking up the costs for this means the APS would be subsidizing part of the cost of the election process for those candidates who choose to participate. We cannot do that. There is no question that we can put this out on the web.

**Saadi:** We can take the contact information off the top of the form. If we are mandating that this form be included in the chapter mailing and by doing that we are doubling the price, for some people they have to participate in the chapter mailing in order to be a successful candidate, it is a lot of money.

**Prill:** The important part of this, experience, philatelic background and the reasons for running is normally in the individual's statement anyway. I see no reason to have this kind of redundancy to have two pages essentially saying the same thing in the chapter mailing.

**Peter Martin:** Is the idea to continue to have this one-page summary and then have this form? I think the form as the basis for the summary is ideal. Unless the person is running for more than one office, the second page is almost not going to be there, the heading information is not going to be there. So, in essence the experience, philatelic background and reasons for running if they are incorporated into a biography you don't need this form. You can use it as a basis but I'm not sure you need both.

**Klug:** What if we put another line on saying something like “If you are going to participate in the chapter mailing you should use this as a guide for preparing your statement.” Then simply post the information on the website, but not in the mailing.

**Peter Martin:** I think that is ideal. There is information you want in there and any candidate who looks at this will see that is the kind of information they need to include.

**Carter:** I disagree. We need to have minimum requirements out there.

**Schumann:** Under experience, philatelic background and reasons for running, most candidates will put “see attached page.” I agree with Ada that basically this would be a redundant page. If the candidate avoids issues in their statement, most of the membership will see through that right away.

**deVries:** Whatever is decided about how many pages, etc., why mail this to all the chapters? Why not provide it as downloadable for those chapters who are interested in participating in the nominating process? This would save a lot of costs.

**Youngblood:** I think this is a very important form in terms of getting a candidate to focus their thoughts and reasons for running. I agree it shouldn’t necessarily be mailed out, it could be available online. I don’t want to lose the form.

**Peter Martin:** It should be provided to all the candidates as a guide for them to complete their biography and available online.

**Saadi:** I think the most important part of the form is the reasons for running for an APS Board position. A lot of times I have read candidates’ statements and they have not addressed that. They talk about their philatelic background and they talk about their experience as far as what they collect and what medals they have won, but they do not address why they are running for the APS position and how they are going to be able to help the APS. And, that is so key. This is very important and not redundant. The second most important thing is the second page “candidates for” section. Those two sections are not always touched on in the statement. If we want to make it a part of the statement requirement, then maybe this can just be used as a guide. But I think that everyone should have to focus on how they think they are going to help the APS.

**Prill:** The complaint that I keep getting from the members I talk to, is that the candidates’ statements are all alike; that when they read through they see the same information, so statements are unhelpful. This form could make them even more uniform. I don’t think that would be a good thing.

**Peter Martin:** I disagree that the candidates’ statements are alike. They are all over the place because there is no structure. This will provide them a basis for that structure. It will help them focus; there is no harm in providing it.

**Youngblood:** I think some candidates don't know how to write such a statement and having at least a guideline would be extremely helpful.

**\*\*\*McCann:** To restate the motion, the form is to be filled out by candidates, posted on the web site, and the front part of the form showing experience, philatelic background, and reasons for running would be sent to the chapters.

**Mastrangelo:** What I hear you saying now is that this form is going to be provided to all candidates and that the front of this form will be posted to the web page and be included in the chapter mailing. The top of the form is to be reformatted to show only name, city, state and APS number.

**Klug:** The candidate must understand that whatever is written on this form is exactly what is going to be used.

**deVries:** Are there currently any guidelines for what should or might be in statements?

**Klug:** No

**deVries:** Why not provide a cover letter strongly suggesting the things on the form rather than making them complete a standardized form?

**McCann:** We want a standardized form.

**\*\*\*Motion (as finalized):** Candidates for the APS Board who wish to participate in the chapter nominating process must complete the prescribed form which will be modified at the top to request only name, city, state and APS number. This form will be posted on the website, and the front part of the form listing experience, philatelic background and reasons for running would be part of the chapter mailing to go out to chapters participating.

**\*\*\*Vote:**

**In Favor:** Flannery, Straight, Saadi, McCann, Parsons, Carter.

**Opposed:** Youngblood, Fekete, Prill

**Abstention:** Peter Martin

Motion Carries

#### **D. Publication Committee Proposal**

**Peter Martin:** The publication committee was discussed at the last board meeting as part of our educational mandate. I spoke with Peter and Janet to try to clarify the role of the committee and the reporting procedures, the outline is attachment 10. I move to re-establish the publication committee based on the proposal I set forth.

\*\*\*Motion was seconded by Wayne Youngblood.

Discussion:

**Straight:** There maybe some timing issues. The call for proposal is December 1 and they are to be received by Feb. 1 - this is through the holiday season; I don't think you give yourselves enough time. We need better timeline.

**Peter Martin:** That is doable; we used Dec. 1 to make December *AP*.

**Carter:** What is the problem we are trying to solve, what are the costs and what is the vision in terms of using members rather than staff to do this? There are many members out there who have the talents and time to save us an immense amount of costs on the preparation and editorial stuff. In the past we have not encouraged them to participate. The question is what is the problem we are trying to solve? Is there a demand for publications that we are not fulfilling?

**Mastrangelo:** Right now I have three proposals in my office for publications. We have to evaluate those. We need to evaluate the cost involved in the marketing and if the proposed items can generate a reasonable return. We want to have a committee to help evaluate what we might want to publish and to help us put together a marketing/publishing plan to go into future.

**Youngblood:** If we form a committee would Barb Boal have oversight?

**Mastrangelo:** Yes, staff and the board need to be able to determine what we can do in-house and if we need to go outside of the staff for help depending on the project.

**Saadi:** How did we fair on the Dick Winter book?

**Ken Martin:** It depends on how you count staff time.

**Saadi:** What I'm hearing is that if we have a committee, it would take away from the staff time involved. We have not published a book recently except for Dick Winter, it sounds like we need a committee to help us. It would allow us to offload staff time and to make the APS a publisher of philatelic material.

**Carter:** Are we in competition with professional publishers, could this be a problem with 501c3?

**Klug:** The Collectors Club of Chicago publishes books to sell at a profit.

**Ken Martin:** It is an educational purpose of the Society.

**Mastrangelo:** Barb, can you give an overview of what happens when we get a manuscript?

**Barb Boal:** When we received the Dick Winter manuscript, we went out to five printers for quotes. At the time it was decided that it would go out of house. I regret that decision now because we had a lot of in-house hours devoted to cleaning up a lot of problems. Keeping it in-house we go through the editorial process, working with the authors, we would have to decide how the artwork was being provided to us and then work closely with the printer. I have worked with the APS for 25 years and have worked on 7 books and it has worked well for us. I would prefer to see layout and editorial done in-house, but we cannot do it all in-house.

**Flannery:** Question for Barb: Would this committee diminish your control?

**Barb Boal:** No, it will enhance it.

Call the question.

**\*\*\*Vote:** All in favor except Nick Carter who abstained.

Motion passes.

Peter Martin and Janet will talk about the committee makeup.

## **IV. New Business**

### **A. APS Show Location (Attachment 12)**

**Ken Martin:** We will discuss August 2011 first. In your agenda package you received spreadsheets for both shows, comparing various locations. The spreadsheets include only the most attractive proposal received.

There were many strong proposals for 2011; I narrowed it down from 14 to five. I know a few of you have been lobbied for a few other areas, specifically Madison. And, we have had many letters recommending Madison. However, the reason for not considering them is that they want \$85,000 to use their convention center. If you look at the five proposals that I thought were the strongest, the costs range from \$25,000 to \$53,000.

As it states in the commentary, I believe Columbus is the safest and most profitable alternative.

Grand Rapids is another good option; we had a good show there last year.

Detroit we had shied away from for a number of years because of the concerns regarding labor, but they now seem to have those issues under control. Their convention center costs are very affordable. It is the only place without a connected headquarters hotel; but it is not a distant walk.

Milwaukee and Louisville are not quite as strong, but they were still stronger than the other cities that made proposals. You have the basic data, so I thought I would open it up

for discussion. I thought we should first ask Jim Dempsey the APS Dealer Representative for his comments.

**Dempsey:** I think of all of them Columbus is far and away a winner. I know the 2003 show was a very good show, and they made a strong presentation for 2016. Also, I think it is important to pass on to you that after the 2016 decision there were a number of negative comments that came back to me from dealers feeling they were ignored by the APS and ASDA. 2016 is in New York and we will give 100% in support. I think Columbus would be good for 2011.

**Carter:** Detroit, with the one-block walk, this is downtown – has it been cleaned up?

**Ken Martin:** Yes, it has been cleaned up around the Convention Center.

**McCann:** What was the estimated attendance comparing Grand Rapids and Columbus?

**Ken Martin:** They were pretty similar. Both were about 4,000 households.

**Peter Martin:** But the dealers were significantly more in Columbus?

**Ken Martin:** There were about 183 dealers at Columbus and I believe around 153 at Grand Rapids.

**Peter Martin:** I note that the five candidates seem to be in the mid-west, we seem to be focusing on that area of the country. 2009 is Pittsburgh, 2010 is Richmond and then we are going to Columbus.

**Ken Martin:** Traditionally we have tried to rotate between the east, mid-west, and west. We had two meetings to discuss the 2010 location and ultimately the board decided because of financial reasons not to go to the west coast in 2010, and we choose Richmond instead. Sacramento asked us to come in 2014 for their 50 anniversary; Phoenix has asked us to come in 2012 for the winter show for the 100<sup>th</sup> anniversary of state. Those were taken into consideration, 2011 was theoretically the mid-west even though we have gotten off that formal rotation because the mid-west tends to be by far the most profitable shows for us. The east coast and west coast are much more expensive. Most dealers will not drive to the west coast for a show. So the most dealers we have ever had for a west coast show was about 143. It would be nice to hit 150 for Portland.

**Flannery:** One of our recent shows that were quite successful was the Providence show, why isn't that on the list?

**Ken Martin:** We looked at Providence several times. When we negotiated the contract in 1996, nobody had ever even heard of Providence or knew where it was. About six months later the television show started and Providence is now at Boston prices as the city has become popular. The most recent quote we received from the Rhodes Island Convention center was for about \$90,000 and the hotel wanted \$179 per night. We

selected Hartford because Providence is out of our price range and Hartford is now the affordable New England City.

\*\*\*There was no motion. It was recommended to take a straw vote.

Straw Vote:

Columbus – 3

Detroit – 3

Grand Rapids – 4

Louisville – 0

Milwaukee – 0

\*\*\*George Fekete makes a motion for Grand Rapids, Peter Martin seconds (Fekete's motion was later withdrawn, as it was made due to Grand Rapids receiving the largest number of straw votes).

Discussion:

**Carter:** Let's hear what Jim has to say about Grand Rapids.

**Dempsey:** Dealers that went were very happy, and they gave good reports to other dealers. There is still going to be a hard core out there that says Grand Rapids is not for us, it's not a big enough apple. You won't have that problem in Columbus. I think you would get 15% – 20% more dealers if you went to Columbus over Grand Rapids. One of the big factors with Grand Rapids was the postmaster sent out 400,000 cards, would he do that again?

**Klug:** Columbus is in my home state and I want to remind everyone of the wonderful job they did. They really want this and they made a great presentation. We have Ken Martin telling you it is the safest bet, Jim Dempsey saying dealers want to go. I think this is a no brainer, but I don't vote.

**Straight:** Jim, how would dealers feel about Detroit?

**Dempsey:** I have never been to Detroit. I think they would want to see the spreadsheet and figures to get some ideas. I don't have a feeling for Detroit, which might come in 2<sup>nd</sup> or 3<sup>rd</sup> but not first. Grand Rapids would most likely be the dealers 2<sup>nd</sup> choice.

**Steve Rod:** I think Grand Rapids was perfect. With everything that has already been said, and then take a look at airline service in terms of a hub city and not a hub city, Columbus wins. Grand Rapids was great and we had great attendance, but a lot of people were slightly inconvenienced by the lack and infrequency of the flights in and out of Grand Rapids.

**Youngblood:** What is the resistance for Columbus? What is the downside?

**Ken Martin:** The only downside I can see is that the area around the Columbus Convention Center is not as walkable or nice as Grand Rapids. But that is just a minor thing. Air access is much better in Columbus.

\*\*\*McCann moves for Columbus, Ohio, seconded by Prill

**Vote:** 9 votes Yes, 1 vote No (Al Parsons)

Motion passes.

### **Winter Show 2010**

**Ken Martin:** Before discussing 2009, you should realize that we have not reached an agreement with Nashville for 2009. Until we have a contract signed, nothing is set in stone. I have had continuing discussions with them but I am losing confidence. However, if we approve a location for 2010 and are unable to reach agreement with Nashville, I would like approval to move the 2010 selection to 2009 if possible.

**Peter Martin:** Yes.

**Ken Martin:** I have discussed it with the four [locations] before you of this scenario and they have space available for 2009.

**Carter:** Why is Baton Rouge not on the spreadsheet?

**Ken Martin:** They have not provided a proposal. Of the four proposals before you (Mobile, Ala.; Baton Rouge, La.; Arlington, Tex.; and Lexington, Ky.), Arlington is the safest proposal. We have not been to Texas since Houston in 1998. Lexington has the potential to make money because they have agreed to waive convention center fees; however we traditionally opt for warmer locations.

**Dempsey:** In looking over the spreadsheet, I agree that Arlington looks to me to be the one that would work well. In the 250-mile range [surrounding Arlington] you are picking up Dallas and Fort Worth. I have done Texas shows in that area and they have been very good. A lot of Texas dealers would participate.

**Carter:** We want warm. If we wanted cold, stay in Pennsylvania. I'd like Charleston.

**Ken Martin:** We cannot do it in Bellefonte; we do not have the facilities. Charleston will not give us the space. They want a guarantee of 400 hotel rooms per night in convention center properties.

**Saadi:** The savings costs of exhibit space at Lexington -- the \$16,000 savings -- who gets that? Does that get passed onto the dealers?

**Ken Martin:** The bourse fee is typically kept consistent regardless of location, so it would mean fewer costs for us.

**\*\*\*Youngblood:** I move we accept Arlington, Texas, for AmeriStamp 2010.

The motion was seconded by Alan Parsons.

Discussion:

**deVries:** Feb. 15 is President's Day for 2010, which could cause flight problems. How firm are the dates?

**Ken Martin:** These are the only dates Arlington has available for 2010.

**Klug:** We could combine Texpex.

**\*\*\*Vote:**

5 Yes votes – Parsons, McCann, Straight, Flannery, Youngblood

5 No votes - Carter, Peter Martin, Fekete, Prill, Saadi

Klug votes for tiebreaker – vote for Arlington, Texas.

**Klug:** Can we get a sense from the board that we give Ken the permission that he needs to renegotiate this 2010 to 2009 if he needs to?

General Yes.

**Break for lunch with David Failor.**

**1:30 meeting resumed**

## **B. Membership Recognition:**

**Carter:** [Refers to handout.] This document comes out of a realization that too often we neglect to say thank you to people who give many years at a local, regional and national venues. We have spark plug awards at the chapter level; we have Luff at the end of one's lifetime for achievements, but nothing in between. I have modeled this around a very successful system such as the Boy Scouts of America use where they have district awards, council awards, regional awards, national awards, each one moving up. Not only does it recognize people, it recognizes them when you have someone who has been working and you give them recognition and that will recharge a person. It is extremely effective. The other thing it does is gives us some kind of database of who is out there, who has been faithfully working in different areas. I've watched the process of committees and realize it is sometimes impossible to find people to serve on committees because we don't know who they are. I also think that if you look at the number of people who have been on the Board of Directors of this organization, the number is very small.

We need to have more people who are up and coming and recognize them and their contributions.

This proposal is to put in a tiered system of recognition so that people get recognized for what they do, get energized on to do more work and do get some recognition. Finally, I don't know how many of you remember Howard Schloss. He was one of our Napex people and Howard worked many years locally and never got any recognition for anything other than an award from the Napex show. When he died he had a very impressive obituary in the *AP* but he should have been recognized at several levels. That is my proposal.

\*\*\*I am making the motion that we asked the staff to explore the feasibility of this concept.

Motion seconded by Wayne Youngblood.

Discussion:

**Flannery:** Would this be intended to replace the existing awards programs?

**Carter:** This would augment currently available awards.

**McCann:** So the question is what you are asking us to do is after looking at this is to go back to the staff for them to come back with suggestions and then it would come out as a formal proposal for approval at the next board meeting?

**Carter:** That is correct.

**Ken Martin:** We will work on it for the February meeting. We need to give staff time.

**Mastrangelo:** This will take strong consideration. We will take some time and come back and work with you on it.

Straight, Saadi, and Klug would like to be involved in questions.

**Klug:** I think this is a great idea for local and regional awards, but it may not be appropriate at the national level.

**Youngblood:** With the Boy Scouts, where there are the various levels of recognition, it renews enthusiasm and makes a person feel like they have an obligation to keep going. It is a great idea; this brings people on to our radar screen.

**Klug:** I suggest we call it "APS Philatelic Service and Innovation Awards." One is for chapter service, one for World Series of philately shows and one for national service. And I think innovation is something that has been under considered and we need people who are good thinkers.

**McCann:** I suggest you think of the award as being something you could wear on your lapel.

**Peter Martin:** We need additional levels of recruiting awards that may be incorporated into this to recognize and push people to help with our recruiting efforts.

**Klug:** We have great ideas we need to feed this to staff.

**\*\*\*Vote:** Passed unanimously.

### **C. Vapex Request for Bye (attachment 13)**

**Klug:** This came in sometime ago, but we need to finalize it.

**\*\*\*Motion made by Straight to approve a bye for Vapex for 2006.**  
Motion was seconded by Saadi.

Discussion:

**Carter:** There is a series of problems here. I gather that those same dealers are holding a show in Norfolk at the same time without any exhibition. And the discussion with one of them the other day was “oh well, we are just avoiding the APS tax.” So there are issues here with Vapex. I believe we should give them the bye but we could have a problem with them.

**Klug:** We will have the Accreditation Committee keep an eye on them.

**\*\*\*Vote:** Passed unanimously.

### **Okpex Request for show in 2006**

**Klug:** CANEJ has just asked that we approve an Okpex request to be allowed to have a 2 day show, Nov. 3-4, 2006

Janet read an e-mail from Ann Trigg. “Janet, please present Okpex request for the approval of the APS Board. CANEJ supports the request [with a] 7 to 2 vote. I enclose a letter from Joe Crosby.” The letter read: “Okpex 2006 hereby formally requests APS CANEJ approval for Okpex 2006 to be a WSP show to be held for two days, Friday and Saturday November 3 – 4, 2006, at the Express Event Center. We anticipate attracting 18 dealers and 185 exhibit frames. Since last year Oklahoma City Stamp Club members have come forward in donating sufficient funds to ensure the room rent and security costs and we have been able to lower the table charges to dealers so that we are getting a better dealer response. The local members want us to have a WSP event. When I told them we were losing too much money, the money poured in without me even asking. Little did I realize the strength of support. I wish it would show up as much in club meeting

attendance, set-up and take down, etc. Oh well, you can't have everything. We are working on holding a three-day WSP event in November 2007 as part of the Oklahoma Centennial. Joe Crosby"

**Saadi:** Didn't we do this before?

**Klug:** Yes.

**Carter:** Why are we doing this for the second year in a row?

**Klug:** They are not asking for a bye, they are asking for a two-day event.

**Carter:** What are the rules for them getting back to be a WSP show?

**Klug:** They are a WSP show; they had a bye last year.

**Carter:** It should be a three-day show. What does CANEJ have to say about a two-day show?

**Klug:** CANEJ recommended approval, 7 to 2.

**Peter Martin:** Okpex has a host of problems. They are trying to work through them. I think we should give them the opportunity. Texpex is the only other show in that area. They have a committee that works hard. They had an outpouring of money to support the show which is unusual. Let's give them a chance.

**McCann:** We have to remember there is one WSP show that is a two day show every year and they do it quite successfully. That is the Plymouth Show.

**Fekete:** From the vote there were two objections from CANEJ; do we know what they were?

**Klug:** Concern that Okpex has more problems than just being a two- or three-day event.

**Flannery:** Has Okpex submitted any kind of get-well plan to help us determine if this is realistic? That would be helpful. As a matter of future practice we should insist that a corrective plan be submitted.

**Mastrangelo:** Maybe we should give that as a condition of approval. If you are going to go for two days this year, where is your get-well plan?

**Peter Martin:** Next year they are going to be part of the centennial. They will have a good show next year.

**Klug:** Do we want to see a projection past 2007? Is that what we are asking for?

**Flannery:** I would think it reasonable to talk in terms of a five-year plan. “What is the outlook for a five-year period, and what are you going to be doing in the next year or two to get yourself on a trajectory that is going to lead to success in 5 years?”

**Klug:** Would you like to see that for Vapex as well?

**Flannery:** Yes.

**Fekete:** Maybe three years is enough?

**\*\*\*Prill:** I move to allow Okpex to have a two-day show on a one-time basis in 2006.

Motion was seconded by Peter Martin.

**Saadi:** I agree with Peter, Okpex is struggling, but let’s try to help them get on the right path.

**Carter:** So we are asking for a three-year plan?

**Prill:** That will go through CANEJ.

**\*\*\*Vote:** Passed unanimously.

**McCann:** At our last regular board meeting, several of the board members, including myself, spent a lot of time studying and asking for getting suggestions on the revision of the guidelines for the Accreditation Committee. I remember David and I and several people spent time on this and asked that the revised bylaw guidelines come back to us to be finally approved. I did not see this on the agenda.

**Klug:** No, it is not on the agenda. I don’t remember the board asking it to be revised again; I remember the board saying send it back and have them redo this.

**Klug:** I will make a request to the committee.

## **VI. For Your Information**

### **Committee Reports**

**Klug:** The committee reports were provided for your information. Does anyone have any comments? I noticed that the Finance Committee’s report was presented earlier, the Fundraising Committee’s report is not here and the Stamp Theft Committee was not here?

**Prill:** That is correct. I had not heard back from those two committees. I notice that the Bylaws Committee hinted that they would like to do more work.

**Eisenstein:** I would like them to do more work with me. I agree the bylaws need some tweaking. As a matter of fact I thought there were two amendments that were passed in the past several years that do not appear on the bylaws on the website. We need to look into this. Where is the original?

**Klug:** Which two are we missing?

**Eisenstein:** One regarding what happens upon dissolution and distribution of surplus remaining funds, and another one regarding the director liability section? When I came on board I had recommended a number of other less drastic changes, which I would love to talk with Dan Siegel about. I would like to ask that committee be reactivated and I would like to be a part of it.

**Klug:** Let's make that happen.

**Carter:** Are we doing anything about the non-reporting of the Stamp Theft Committee?

**Mastrangelo:** I will follow-up with that.

**\*\*\*Prill:** I would like to propose a motion to thank all the committees for the work they have done in the past year.

Motion seconded by David Straight.

**Straight:** I share the comments about the bylaws; the other one that caught my eye was the Affiliate Committee. In the last paragraph of their report it says, "Requests for affiliation are pending for these six groups." Where are these requests?

**Wendy Masorti:** This committee considers anyone asking for information to be pending. Even though they may not actually have sent in an application, they are considering it pending.

**Klug:** Should we follow through with some of these to check on their status?

**Ken Martin:** Sure, as long as we have the information in our files.

**\*\*\*Vote:** To thank Committee members for all their hard work.  
Passed unanimously.

**\*\*\*Carter** makes a motion to adjourn.  
Seconded by George Fekete

**Vote:** Passed unanimously.